



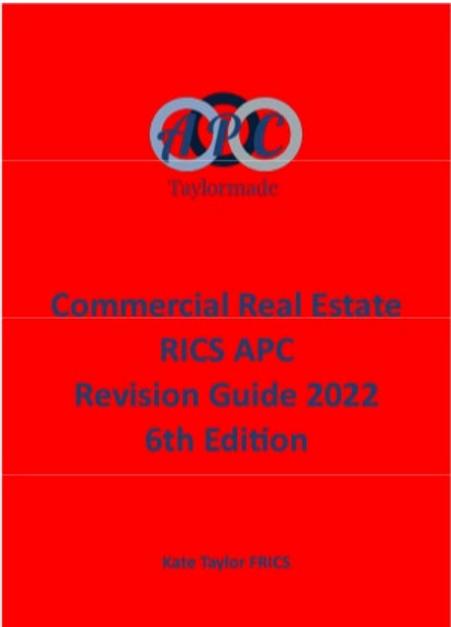
Revision Guide – information

Thanks for enquiring about the APC TaylorMade RICS APC Commercial Real Estate Revision Guide.

Here is some extra information to help you decide if it is right for you.

<p>What is it?</p>	<p>It is an A4 colour printed glue bound paperback book of around 320 pages.</p> <p>It is not an academic textbook, it is a revision guide, similar to (and inspired by) the ones available for GCSE!</p>
<p>Why do I need it?</p>	<p>It summarises what you need to know for RICS APC final assessment in a concise easy to remember format.</p> <p>It makes revision easy.</p> <p>It acts like self-coaching.</p>
<p>What is the philosophy behind the Revision Guide?</p>	<p>The revision guide should be viewed as remote coaching. It is written in the same way I teach the competencies, highlighting key information, giving memory aids and providing references for the areas where you need more study.</p> <p>The areas where you need more study will be the RICS guidance and law that relates to your specific examples and case study.</p> <p>When I teach a full APC program, we have at least 2 hours per competency (which equates to per chapter in the book) and my hourly rate is £200 per hour. I cannot coach everyone who wants or needs it, because of budgets and time. But I can provide guidance for candidates to support their own efforts.</p> <p>It cannot replace a structured training period or poor experience in the workplace but it can help you make the most of what you have got.</p> <p>Health warning</p>



	<p>The Revision Guide is like a series of lessons, not like a textbook. It is written by a trainer not a professional author and just like the real person, you will find the odd small flaw, spelling mistake or other error.</p> <p>NB- There are inconsistencies in the RICS source documents and the law too!</p> <p>If you are expecting an expensive and refined textbook this is not for you. Most learners love it and feel relieved and less stressed when they use it.</p> <p>Ask me any questions if you need clarification, and remember the money back guarantee is there to support your decision.</p> <p>We also have had numerous testimonials and lovely feedback from most purchasers of the 2022 guide. The common theme is that learners feel it was what made the difference! This is why we do it!</p>
<p>What are the chapters?</p> 	<p>Contents by chapter</p> <ol style="list-style-type: none"> 1. Final submission 2. Mandatory competencies 3. Ethics, rules and professionalism 4. Inspection 5. Measurement 6. Valuation 7. Development appraisals 8. Loan security valuation 9. Local taxation 10. Data management 11. Sustainability 12. Strategic real estate consultancy 13. Landlord and tenant 14. Leasing and letting 15. Property management 16. Purchase and sale 17. Top tips overview

<p>What is in each chapter?</p> <div style="display: flex; border-bottom: 1px solid black; margin-bottom: 5px;"> <div style="text-align: center; width: 50px;"></div> <div style="padding-left: 10px;">This is a hot topic for assessments at the moment, make sure you are familiar with it.</div> </div> <div style="display: flex; border-bottom: 1px solid black; margin-bottom: 5px;"> <div style="text-align: center; width: 50px;"></div> <div style="padding-left: 10px;">The common question arrows are only hints and no guarantee that a question will be asked.</div> </div> <div style="display: flex; border-bottom: 1px solid black; margin-bottom: 5px;"> <div style="text-align: center; width: 50px;"></div> <div style="padding-left: 10px;">Thinking points are just that!</div> </div> <div style="display: flex;"> <div style="text-align: center; width: 50px;"></div> <div style="padding-left: 10px;">Top tips - advice to help you .</div> </div>	<p>Each chapter has a table format with summarised key competency knowledge and RICS references in the first column and the detail of what you need to know in the second column.</p> <p>The cover of RICS GN and PS are pictured in the first column.</p> <p>Insight as to what it means in practice is provided in coloured shape boxes.</p> <p>There are top tips, common question, thinking point, hot topic and key point colour icons throughout.</p> <p>Each chapter has colour mind maps displaying the key information visually.</p> <p>Each chapter has an example good practice summary of experience.</p> <p>Each chapter has a list of example questions.</p>
<p>Testimonial</p> <p>This feedback is from Nabeel Ahmed MRICS of CBRE dated January 2022</p> <p>He passed first time at session 2 2021.</p>	<p>“The Taylor Made revision guide was a great resource to refer to for my APC revision.</p> <p>It covered the key competencies for the Commercial Real Estate pathway and provided up-to-date information in an easy to digest format.</p> <p>I supplemented my revision with the mind maps which really helped to consolidate my understanding of each competency.</p> <p>Having this guide ensured I felt adequately prepared to sit my APC. I highly recommend it to anyone sitting their APC!”</p>
<p>Is it up to date?</p>	<p>It is the most up to date real estate book available relevant to APC. The content was assimilated during January 2022 and includes the key pandemic updates, all RICS guidance and standards as at this date.</p>

<p>When will it be next updated?</p>	<p>The next edition will be published in line with the next Red Book. This is estimated at January 2024.</p>
<p>Can I see a sample?</p>	<p>Yes - I have attached the Ethics, rules of conduct and professionalism chapter as an addendum.</p> <p>Imagine this level of clarity, detail and usefulness across all those technical competencies.</p>
<p>How much does it cost?</p>	<p>The Revision Guide is £199.</p> <p>Discount may be appropriate if:</p> <ol style="list-style-type: none"> 1. You are a verified purchaser of the 2021 5th edition 2. You are buying 10 or more copies for a graduate scheme. 3. <p>In both these instances you may acquire the guide for £175.</p>
<p>How do I get my hands on one?</p> <p>hollyapctaylormade@gmail.com</p>	<p>If you decide this is for you then, drop Holly an email or use the contact form on the website.</p> <p>I will provide the account details and you provide the address for posting.</p> <p>I will need a BACS direct payment into my account using your name as the reference and once payment is confirmed I will email you a receipt and post the book out first class the same day.</p> <p>Free postage is only available in the UK. We may require extra postage cost for anyone outside UK.</p>
<p>Complaints policy</p>	<p>In the unlikely event that you are not satisfied with the Revision Guide (it has only happened once in 7 years), please return it in suitable packaging and we will provide a full refund within 7 days of receipt.</p>

	<p>We will also refund your postage to return the revision guide, first class. Please take a photo of the receipt.</p> <p>When you return the Revision Guide please make sure you stick to the time limit, it is strictly enforced. We have had issues with intellectual copyright in the past and we do take action if necessary.</p>
<p>Other pathways</p> <ul style="list-style-type: none"> • Planning and development • Corporate real estate • Valuation • Property finance and investment • Taxation and capital allowances 	<p>The guide may be relevant for these other pathways if you are declaring any of the competencies listed in the chapters.</p> <p>Think about your experience in terms of competencies rather than pathways.</p> <p>Coming in 2023 – Built Environment Edition – Quantity Surveying/Building Surveying, in collaboration with Danny Medcalf FRICS.</p>
<p>Other services</p> <p>Please enquire.</p>	<p>I may be able to provide:</p> <ul style="list-style-type: none"> • Question spotting • Document review • Mock interviews • Bespoke revision courses to corporate clients <p>Depending on demand and capacity.</p>
<p>When will it be published?</p>	<p>We are all working towards a deadline of posting to learners by end of February.</p> <p>This is subject to printers!</p>